

National Petrochemical & Refiners Association

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NPRA International Lubricants & Waxes Meeting



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Houston, Texas

Marriott Westchase Hotel Houston, Texas November 13-14, 2008



Wax Session

Thursday, November 13 9:00 am - 10:00 am

Conference Presider:

Dr. H. Ernest Henderson. CITGO

Wax Refining Data Correlations

Jamie Brunk. Solomon Associates

This presentation will provide an

overview of historical wax pricing

Function and Performance of

properties affect the rheology of a

refining/wax manufacturing.

information in context of petroleum

Base Oils Session

Thursday, November 13 2:00 pm - 4:30 pm

After The 2008 Confusion –		
When The Dust Settles		
Larry Solomon, Strategic Resources		

Previous installments of this presentation were given in 1988, 2000, 2005, and 2006. This presentation updates Private Sector Passenger Car and Light Truck (Class 1 and 2) motor oil consumption and projects out to 2013. Projections are affected by key market condition drivers, including "aging vehicle population due to decreased vehicle production"; "volatile gasoline prices", "extended motor oil drain intervals"; etc. However despite these market condition drivers, there are opportunities for manufacturers to win in this changing market environment.

NPRA Lubricants & Waxes Committee

The NPRA Lubricants & Waxes Committee hosts the International Lubricants & Waxes Meeting. Its members volunteer their time to develop conference topics and moderate sessions at the meeting. The current committee is listed below:

Terrence A. Hoffman. Chair. Valero Energy Corporation Frank Magee, Vice Chair,

The International Group Rov Allen. Baker Petrolite Corporation Steve Benwell, Infineum USA L.P. Larry Buck, Calumet Specialty Products Craig Busbea, Ergon, Inc.

Barbara Dennis. Castrol North America. Inc. Mose Dunning, Exxon Mobil Corporation Elizabeth Fields. SK E&P Patrick Gribbin, Sunoco Inc. Philip Griffith, ConocoPhillips Rob Harvan, Chevron Oronite Jay Heintschel, Marathon Petroleum Co. James Horvath, Afton Chemical Corp.

Wednesday 3:00 pm – 6:00 pm	November 12, 2008 Registration	Grand Ballroom Foyer	
Thursday 8:00 am – 6:00 pm	November 13, 2008 Registration	Grand Ballroom Foyer	
8:00 am – 9:00 am	Coffee Service	Grand Ballroom Foyer	
9:00 am – 10:00 am Grand Ballroom Salons A - D	°	Wax Refining Data Correlations Function and Performance of Hydrocarbon Waxes	
10:00 am – 10:30 am	Coffee Break Sponsored by Valero	Grand Ballroom Foyer	
10:30 am – 11:30 am Grand Ballroom Salons A - D	Special Presentation Political Climate Change		
11:30 am – 2:00 pm Westchase 1 - 2	Lubricants & Waxes Committee Meeting Members and invited guests only please.		
2:00 pm – 4:30 pm Grand Ballroom Salons A - D	Group II Base Oils: A Global Lubricant For	After The 2008 Confusion – When The Dust Settles Group II Base Oils: A Valuable Asset for Global Lubricant Formulators	
3:30 pm – 3:45 pm	Refreshment Break	Grand Ballroom Foyer	
4:30 pm – 6:00 pm	Reception Sponsored by SK Energy Co., Ltd.	Grand Ballroom Salon E	
Friday 7:00 am – 11:00 am	November 14, 2008 Registration	Grand Ballroom Foyer	
7:30 am – 8:00 am	Coffee Service	Grand Ballroom Foyer	
8:00 am – 11:00 am Grand Ballroom Salons A - D	 International and Future Developments Session The Market Outlook for Group I Basestocks in the Middle East: What Is the Future for Group I Basestocks in the Region? Blending Values of Different Group III Base Stock Slates Lubricants and Waxes from a Shipowner's Perspective How Declining Gasoline Markets Create Base Oil Opportunities 		
Sponsors	sponsoring events a S.K. Energy Co., Lt	NPRA thanks the following companies for sponsoring events at this year's meeting: S.K. Energy Co., Ltd. / Reception Valero / Thursday Morning Coffee Breaks	

Cover photo courtesy of Chevron Corporation

Hydrocarbon Waxes in Rigid PVC *Tom Pedersen*, Rheogistics LLC This presentation will discuss extrusion of rigid PVC, the function and performance of hydrocarbon waxes as lubricant for processing rigid PVC, and how certain changes in hydrocarbon wax

rigid PVC compound.

Special Presentation

Thursday, November 13 10:30 am - 11:30 am

Political Climate Change

Greg Scott, NPRA

Greg Scott, Executive Vice President and General Counsel at NPRA, will share his analysis of the 2008 presidential and congressional election results and what the results may mean for policy issues relevant to the oil and gas industry. He also will discuss the major public policy challenges and opportunities facing the refining and petrochemical industries in 2009.

Group II Base Oils: A Valuable Asset for Global Lubricant Formulators Douglas Bea, Chevron Global Lubricants

Ever tightening standards for lower tailpipe emissions, better fuel economy and low SAPS compliance are pushing lubricant manufacturers worldwide to formulate with higher percentages of Group III base oils. This is particularly true for 5W and 0W motor oils. The major additive suppliers, working with Chevron Group II base oils have developed formulations that meet upcoming ACEA and API standards with dramatically lower amounts of Group III base oils.

The World of Naphthenics: **Demand & Supply**

Per Klintstam, Ergon Europe MEA

The presentation will discuss global demand scenarios per region and per segment, followed by current and projected production capacities and an analysis of the challenges ahead.

Min-Gee Hsia, Sasol Wax North America Corp. Anwer Hussain, CHS Inc. Moshe Mashal. Haifa Basic Oils Kirk McNaughton, Safety-Kleen Corp. Ed Norris. Shell Oil Company Richard Perrier, Petro-Canada Lubricants Angelo Posa, Lubrizol Corporation John Robinson, American Refining Group Mitchell Skaggs, Ashland, Inc. Clark Smith, Cross Oil Refining & Marketing, Inc. Gregory M. Scott, Attorney, NPRA Daniel J. Strachan, Secretary, NPRA 2008 NPRA International Lubricants &

Waxes Meeting Program Committee Elizabeth Fields. Chair. SK E&P Amy Claxton, My Energy Bill Downey, Kline & Company Frank Magee, The International Group Ed Norris, Shell Oil Company Daniel J. Strachan, Secretary, NPRA

International and Future Developments Session

Friday, November 14 8:00 am - 11:00 am

The Market Outlook for Group I Basestocks in the Middle East: What Is the Future for Group I Basestocks in the Region? Bill Downey, Kline & Company

This paper will begin with an examination of the global basestock supply and demand then look at the drivers for finished lubricants, changing basestock requirements and examine supply demand balances by both API Group and geographic regions.

Blending Values of Different Group III Base Stock Slates

Eng Kiang Ong, Petronas

The properties of each Group III base stock slate are determined by the choice of feedstock and manufacturing process. Each Group III base stock slate will respond differently to a particular PCMO formulation. Group II 5W-XX formulations can be optimized with Group III base stock. The right selection of Group III base stocks can minimize the usage of Viscosity Modifier in 5W-30 PCMO formulations.

Lubricants and Waxes from a Shipowner's Perspective

Morten Nystad, Odfjell Tankers

This presentation will discuss the importance of lubes and waxes as cargoes for tanker owners, and look at factors that impact future seaborne transportation of such products, seen from a shipowner's perspective.

How Declining Gasoline Markets Create **Base Oil Opportunities**

Kurt Barrow. Purvin & Gertz. Inc.

As refineries shift yields and investment strategies towards diesel production, there will be new opportunities for base oil manufacturers and buyers. Refineries will look increasingly to hydrocracking technologies to provide the needed yield shift. Incorporating Group II / III base oil production into a hydrocracking project can improve the economics and upgrade the base oil product offerings.