
National
Petrochemical &
Refiners
Association

NPRA International Lubricants & Waxes Meeting: Advance Program

Hilton Houston Post Oak
Houston, TX
November 10-11, 2011



Lubes & Waxes



NPRA International Lubricants & Waxes Meeting: Advance Program

Plan now to attend the 2011 NPRA International Lubricants & Waxes Meeting scheduled for November 10-11, 2011, at the Hilton Houston Post Oak Hotel, Houston, Texas.

Conference Highlights:

- The Secretary General of the European Wax Federation will speak on the issues that wax and lubricant producers are having with the implementation of REACH regulations in Europe.

Who Should Attend:

- Lubricants Marketers
- Importers
- Base Oil Producers
- Refining and Research Engineers
- Additive Suppliers

Conference President:

Dr. H. Ernest Henderson
CITGO Petroleum Corporation

Schedule of Events

4:00 – 6:00 pm	Wednesday, November 09 Registration
7:30 am – 6:00 pm	Thursday, November 10 Registration
8:30 – 10:00 am	Waxes Session (Part I) <ul style="list-style-type: none">• Wax Testing from a Candle Perspective <i>Robert Harrington, Blyth Inc.</i>• Threats to Wax Eummulsions from Non-Wax Producers <i>Mark Adams, Henry Corporation</i>• <i>Additional presentation to be added</i>
10:00 – 10:30 am	Coffee Break
10:30 – 11:00 am	Waxes Session (Part II) <ul style="list-style-type: none">• What are INCOTERMS® <i>Wayne Kennerich, Acceleron Trade Services</i>
11:00 – 11:45 am	Special Presentation <ul style="list-style-type: none">• REACH <i>Dirk Danneels, European Wax Federation</i>
12:00 am – 1:30 pm	Lubes & Waxes Committee Meeting <i>(invitation only)</i>
2:00 – 3:30 pm	Base Oil Session (Part I) <ul style="list-style-type: none">• How Recent Global Events are Affecting Base Oils Markets and Broader Energy Markets <i>Maggie King, Argus Media</i>• World's Best Lube Refineries <i>Jamie Brunk, Solomon Associates</i>
3:30 – 3:45 pm	Refreshment Break
3:45 – 4:30 pm	Base Oil Session (Part II) <ul style="list-style-type: none">• Beyond GF-5: Premium Passenger Car Motor Oils and their Impact on the Market <i>Erika Velna, Infineum</i>
4:30 – 6:00 pm	Reception
8:30 – 9:30 am	Friday, November 11 Special Presentation <ul style="list-style-type: none">• Washington Update NPRA
9:30 – 11:30 am	International Session <ul style="list-style-type: none">• India - The New China? <i>Geeta Agashe, Kline & Company</i>• <i>Additional presentation to be added</i>

NPRA Lubricants & Waxes Committee

The Lubricants & Waxes Committee provides advice and assistance to the Board of Directors on fuels, lubricants, and wax matters. The current committee is listed below:

Frank Magee, *Chair*
The International Group, Inc.

John Robinson, *Vice Chair*
American Refining Group, Inc.

Terrence Hoffman, *Past Chair*
Valero Energy Corporation

Itzhak Abutbul
Haifa Basic Oils Ltd.

Roy Allen
Baker Petrolite Corporation

Steve Benwell
Infiniteum USA L.P.

Larry Buck
Calumet Specialty Products

H. Don Davis
Ergon, Inc.

Stephen Dee
Sasol Wax North America Corporation

Elizabeth Fields
SK Lubricants Americas Inc.

Patrick Gribbin
Holly Refining & Marketing

Philip Griffith
ConocoPhillips Company

Rob Harvan
Chevron Products Company

James Horvath
Afton Chemical Corporation

Anwer Hussain
CHS Inc.

Rick Nelson
Masterank America Inc.

Richard Perrier
Suncor Energy, Inc.

Angelo Posa
Lubrizol Corporation

Karl Schmidt
CITGO Petroleum Corporation

Clark Smith
Cross Oil Refining & Marketing, Inc.

Jamey Steinhauser
Flint Hills Resources, LP

2011 NPRA International Lubricants & Waxes Meeting Program Committee

H. Don Davis
Ergon, Inc.

Patrick Gribbin
Holly Refining & Marketing

Rick Nelson
Masterank America Inc.

Daniel J. Strachan, Secretary
NPRA

How to Register

1. Conference Registration

Log on to www.npra.org/LW then "Register Now" or complete the enclosed registration form. Registration includes admission to the General Session, and the reception on Thursday evening. You'll save \$100 if you register by October 5! On-line registration closes November 4.

2. Hotel Reservations

Reserve your hotel on-line when you register at www.npra.org/LW and receive an immediate acknowledgement of your reservation. Or, fill in the appropriate space on the enclosed registration form. Hotel reservation requests will be processed in the order received by the NPRA. Get immediate acknowledgement on-line but allow 1 week if submitted to NPRA.

Cancellations must be made twenty-four (24) hours prior to the scheduled arrival to avoid charge for the first night. October 5, 2011 is the cut-off date for making hotel reservations, cancellations or substitutions through NPRA or on-line. After October 12, reservations, substitutions, or cancellations must be made through the hotel directly.

3. Spouse Registration

For just \$100.00, your spouse can join you at the included business sessions.

4. Payment

Pay by credit card. NPRA accepts Visa, MasterCard or American Express.

5. Confirmation

Your registration will be confirmed via e-mail if you provided us your email address. Otherwise, your confirmation will be sent via U.S. mail.

6. Travel

AVIS is the official rental car agency for L&W. Call 800.331.1600 and refer to AWD#:B761399 to receive discounted rates.

7. Suites and meeting rooms

Call Merla Zollinger at 202.457.0480 or email at merlaz@npra.org.

8. Sponsorship opportunities available.

Contact Merla Zollinger at 202.457.0480 or email at merlaz@npra.org.

9. Attire

Business Casual – No tie; jacket optional.

Cancellation Policy: Registration cancellations may be made on-line or submitted in writing and faxed to 202.835.0467 or e-mailed to LW@npra.org. Substitute conference registrations may be made in advance or on arrival with no penalty, and must be submitted in writing to LW@npra.org.

Cancellations may be made by October 5, 2011 with no penalty. Cancellations made on-line or written cancellations postmarked, faxed, or emailed between October 6 and October 26, 2011 will receive a refund of fees, less a \$50 processing fee. No refunds after October 26, 2011. No telephone cancellations.

Spouse/Guest Policy: A guest is a spouse/significant other, friend or an adult child (18 years old or older) who is not in an industry-related occupation. A co-worker, an associate or spouse who works within the industry may not use the Spouse/Guest Registration category.

Fee Policy: Eligibility for member rates is based on membership information currently on file with NPRA. If your company is not currently a member, the non-member fees will be charged to your credit card.

Registration Policy: Those who are present at the site of an NPRA meeting and/or occupy a hotel room in the NPRA room block to conduct business with industry personnel gathered for that meeting are expected to register for that meeting and pay the registration fee, whether or not they attend a specific function.

Ethical Responsibility And Professional And Personal Conduct Code

The National Petrochemical and Refiners Association ("NPRA") has adopted the following "Ethical Responsibility and Professional and Personal Conduct Code" (hereinafter, "the Code"). Every member of NPRA, their designated representatives, and non-member attendees at all NPRA meetings and forums agree to abide by the Code as a condition of membership in NPRA and attendance and participation at NPRA meetings and forums.

The Code requires the following of all individuals attending NPRA meetings and forums:

- Adherence to the NPRA bylaws and the NPRA policies and procedures, as adopted by NPRA's Board of Directors.
- Strict compliance with federal antitrust laws.
- Adherence to all applicable federal and state laws.
- Maintenance of the highest level of professional and personal ethical behavior while attending NPRA meetings and forums.

- Prevention of certain behaviors, including harassment, violence, intimidation and discrimination of any kind involving race, color, religion, national origin, gender, sexual orientation, age, disability or, where applicable, veteran or marital status.
- Assurance that conduct at all times and in all professional and personal dealings with each other and other attendees with the highest level of integrity and courtesy.
- Sharing of knowledge and expertise as speakers at NPRA educational events and sessions whenever practicable, without soliciting or explicitly promoting their own organization's products or services.
- Working to instill public and consumer confidence in the petrochemical and refining industries, its member companies, and its professionals, avoiding any action conducive to discrediting members of NPRA.
- Refraining from scheduling general attendance meetings, receptions or other events at times that conflict with substantive programming or social events at NPRA meetings without express written permission of NPRA.

Failure to abide by the Code may result, for the first offense, in informal censure of a company or individual by the NPRA Executive Committee. If violations of the Code continue after such an informal censure, a company may be subject to expulsion from NPRA, or an individual to exclusion from participation in NPRA activities, by the Board of Directors.

Entertainment Policy: We ask your cooperation in observing Association policy on activities held in conjunction with any NPRA meeting:

- Meetings or social activities should not be scheduled that take registrants away from NPRA programs and NPRA-sponsored activities;
- Any company sponsoring a function to which 25 or more people are invited should outline its plans for advance approval by NPRA. In general, such functions will be approved if they do not unduly take registrants away from NPRA-sponsored activities;
- All representatives of companies sponsoring hospitality activities are expected to register for the meeting;
- Hospitality suites are expected to close by 1:00 a.m.;
- Food, beverage and service personnel (bartenders, hostesses, etc.) must be obtained through the hotel catering department;
- Suite promotional activities are to avoid the use of elaborate entertainment, expensive door prizes, suite attendance solicitation by individuals who are not full-time employees of the sponsoring company, or other similar activities.

STEP 1: Attendee Profile

Please fill out completely. Badges will be printed from this information.

Name _____

Title _____

Company _____

Address _____

City, State, Zip, Country _____

Phone (Area/Country/City Code) _____ Fax (Area/Country/City Code) _____

E-mail _____

If this is not a permanent address change, check here.

Spouse/Guest Name (if attending) _____

Check here if you require special services.
Please attach a description of your needs.

STEP 2: Meeting Registration

		By Oct. 5	After Oct. 5
<input type="checkbox"/>	Member	\$525 _____	\$625 _____
<input type="checkbox"/>	Non-Member	\$1045 _____	\$1145 _____
<input type="checkbox"/>	Spouse/Guest	\$100 _____	\$100 _____

Name of Member Company _____
Not sure if your company is a member? [Click here.](#)

STEP 3: Payment Information

Payments to NPRA are not deductible as charitable contributions for federal income tax purposes. However, they may be deductible under other provisions of the Internal Revenue Code.

VISA MasterCard American Express

Credit Card No. _____

Exp. Date _____

Billing Address – P.O. Box or Street _____

Billing Address – City, State/Province, Zip, Country _____

Name of person on card (please print) _____

Signature (Required, authorizing charge & acknowledging cancellation/refund, fee, registration, & spouse policies and ethics code. See previous page.) _____

STEP 4: Hotel Reservation

Hotel Reservation requests must be accompanied by paid conference registration to be processed.

Arrival Date: _____ Departure Date: _____

If no dates are indicated, we will assign arrival Wednesday, November 9 and departure Friday, November 11.

Hilton Houston Post Oak, 2100 Post Oak Blvd., Houston, Texas
\$159 Single/\$169 Double

Room Type: 1 Bed 2 Beds

Total # of people in room _____

Room Guarantee: AMEX VISA MasterCard
 Discover Diners

Credit Card No. _____

Exp. Date _____

Name on Card _____

Frequent Guest Number(s) _____

Special Requests: Disability Other

Register on-line to receive immediate acknowledgement of hotel. October 5 is the final cut-off date to reserve a room. Contact the hotel directly with changes or cancellations beginning October 12, 2011.

Register by Fax:

Fax your form with credit card information to
202.835.0467

Register by Mail:

Send your form with credit card information to
NPRA
1667 K Street, NW
Suite 700
Washington, DC 20006